Foreign Exchange Dealers' Association of India
(Self-Regulatory Organisation for all Authorised Dealers)
173, Maker Tower
'F', Cuffe Parade,
Mumbai - 400 005.
Tel.: 2218 2549 / 2218 4432
E-mail: mail@fedai.org.in
Website: https://fedai.org.in

Misc. Circular No.36/OWS/FTP/2026 **18th Aug 2026**

To
All FEDAI Members

ATTN.:
1. **Head, HRD, Training Division**
2. **Head, International Division**

Dear Sir / Madam,

One-Day (3 hours) Online Workshop on "Foreign Trade Policy – 2023 > Bankers' perspective" on 9th September 2026 (Wednesday)
LAST DATE OF RECEIVING NOMINATIONS IS 7th SEPTEMBER 2026

We are pleased to inform our members that we will be organising an online workshop on **"Foreign Trade Policy – 2023 > Bankers' perspective"** under **Knowledge Initiative Series 2026**. This workshop will take place on Webex Platform. Details regarding workshop schedule and participation fee is provided in the annexure below. Previously, this workshop was scheduled on 4th September 2026. We are rescheduling it to 9th September 2026.

BACKGROUND

The new Foreign Trade Policy (FTP) 2023 was released on 31st March 2023 by Hon'ble Minister of Commerce and Industry. Consequently, the Directorate General of Foreign Trade (DGFT) notified Handbook of Procedures (HBP), 2023 on 1st April 2023. FTP 2023 has been announced to provide the policy continuity and a responsive framework. There is no end date or sunset clauses for the new policy. Subsequent revision(s) shall be done as and when required.

OBJECTIVE OF THE WORKSHOP

FTP 2023 highlighted its approach from Incentives to Tax Remission. It also extends support through greater Trade facilitation through technology, automation, and continuous process re-engineering as well as Export promotion through collaboration of Exporters, States, Districts. It also focusses on Emerging Areas – E- Commerce Exports, Developing Districts as Export Hubs, Streamlining SCOMET policy etc. In this scenario, it is also expected and warrants that the Bankers should understand the changes or revisions made through the new policy so as to guide their clients.

TARGET GROUP

The target group will be Officers at various category B and C branches of AD I Banks handling Foreign Trade / Foreign Exchange Business.

FACULTY
In-house faculty of FEDAI / Faculty identified by FEDAI.

TOPIC COVERAGE

Workshop will be covering Topics mentioned below extensively with presentations, discussions, illustrations, case studies and followed by Q & A.

Workshop Topics:

Session I
- Evolution of Trade Policies in India – Need of the Hour
- Journey through Exim Policies to Foreign Trade Policies
- Relevance of FTP for increasing Global Footprint
- Basic framework of Trade policy and strategies incorporated for promoting exports and trade

Session II
- Foreign Trade Policy – 2023
- Major changes brought in > Comparison FTA 2023 with FTP 15/20
- Service Exports /imports in non-physical form
- Export incentives/benefits in FTP 2023
- Bankers' Perspective on FTP 2023 - E-commerce and District Hubs
- QnA

FEDAI members are requested to take this opportunity and depute suitable officials for this online workshop. Please send nominations* directly to our email ID trg@fedai.org.in with following details:

- **Participant(s) Name, Designation/Role**
- **Participant(s)Mobile Number**
- **Participant(s) official email ID**
- **Authorizing Person's Name, Designation, Mobile Number and email ID**
  Self nominations will not be accepted.

Nominations will be accepted on a **'first come, first served'** basis and must be received by FEDAI no later than **Monday, 7th September, 2026**. FEDAI will advise the acceptance of nominations and only such accepted nominees will be sent a web link for Registration to the online workshop. All the participants who have completed the registration will receive the meeting link. **If the requisite number of nominations is received before the deadline, we will close the nominations and update the status on our website.**

For forthcoming workshops, kindly refer to FEDAI Quarterly Training Calendar published in the home page of our website https://www.fedai.org.in

Chief Executive

Enclosure: a/a

Annexure

CONTACT DETAILS	DATE AND TIMING OF TRAINING
Ms. Gauri Gurav / Mr. Venkata Ganesh Raman Exec. Assistant / Asst. VP Cell: +91 96190 81918/ +91 98337 62240 Email: trg@fedai.org.in	**Wednesday** **9th September 2026** Session I – 10:00 a.m. to 11:30 a.m. Session II – 11:40 a.m. to 1:10 p.m.

The participation fee must be paid within 5 days of receiving the invoice, using the account details provided below. Banks will be responsible for paying the participation fee for all participants whose nominations have been accepted by FEDAI. The fee for the workshop is as follows:

Participation Fee: Rs. 3,500/-
+ GST 18% : Rs. 630/-

Rs. 4,130/-

GSTIN: 27AAATF0610P1ZR, PAN: AAATF0610P

Please note that no TDS is applicable on the participation fee paid by members. As FEDAI is an Association of AD-I Category Banks and Financial Institutions (Members) registered under Section 25 of the Companies Act, 1956, such receipts are exempt from Income Tax based on the principle of mutuality.

Payment can be made by drawing NEFT OR Cheque payable at Mumbai as follows:
a) Beneficiary Name: Foreign Exchange Dealers' Association of India b) Bank's Name: Canara Bank, Cuffe Parade Br. Mumbai- 400005 c) Account Type: Savings Bank d) Account No.: 1879101005526 e) IFSC Code: CNRB0001879 f) Remark: Please provide name of the Participant